

PORT OF SEATTLE
MEMORANDUM

COMMISSION AGENDA
STAFF BRIEFING

Item No. 7e
Date of Meeting May 17, 2016

DATE: April 22, 2016
TO: Ted Fick, Chief Executive Officer
FROM: Dan Thomas, Chief Financial Officer
Michael Tong, Asst. Finance Director - Budget
SUBJECT: First Quarter Financial Performance Briefing

SYNOPSIS

The purpose of this presentation is to provide a status report the first quarter of the 2016 financial performance results.

BACKGROUND

The Port's overall operating revenues for the first quarter of 2016 were \$129.3 million, which is \$2.8 million above budget and \$4.1 million higher than the same period last year. Excluding Aeronautical revenues, which are based on cost recovery and revenue sharing formulas, other operating revenues were \$73.4, which is \$3.7 million above budget and \$4.1 million higher than 2015 levels primarily due to higher revenues from Public Parking, Rental Cars, Employee Parking, Ground Transportation, Maritime Operations, and Licensed NWSA Assets.

Total operating expenses for the first quarter of 2016 were \$69.7 million, which is \$10.7 million, or 13.3%, below budget. The operating expense variance was largely due to delays in hiring, vacant positions, timing of spending, and some actual budget savings.

Operating income before depreciation was \$59.6 million, which is \$13.5 million, or 29.4%, over budget.

Each division will present its results to the Commission. The presentation outline is as follows:

1. Portwide Operating Results
2. Aviation Division Operating Results
3. Maritime Division Operating Results
4. Economic Development Division Operating Results
5. Corporate Operating Results

COMMISSION AGENDA

Ted Fick, Chief Executive Officer

April 22, 2016

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ATTACHMENTS TO THIS BRIEFING

- Q1 2016 Financial and Performance Report.
- PowerPoint presentation.

PREVIOUS COMMISSION ACTIONS OR BRIEFINGS

- None